

SWOT ANALYSIS

adidas
2024

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WEAKNESSES

OPPORTUNITIES

THREATS



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STRENGTHS

- Global Brand & Innovation: Highly recognized brand with innovative products like Boost cushioning.
- Global Reach:
 Extensive production and distribution network in over 160 countries.
- Vertical Integration:

 Full control from design to distribution, ensuring stability and margin protection.

WEAKNESSES

- Market Concentration:
 Overdependence on developed markets, mainly Europe and North America.
- Retailer Reliance:

 High reliance on third-party retailers, less direct-to-consumer engagement.

OPPORTUNITIES

- E-commerce Growth:
 Significant increase in online sales, offering expansion and consumer insight opportunities.
- Sustainability Focus:
 Aligning with rising consumer preference for sustainable products.
- Category Expansion:
 Opportunities in growing categories like running and training.

THREATS

- Intense Competition:
 Rising competition
 from brands like
 Nike and Lululemon.
- Economic
 Vulnerability:
 Potential impact
 from economic
 downturns in key
 markets.



