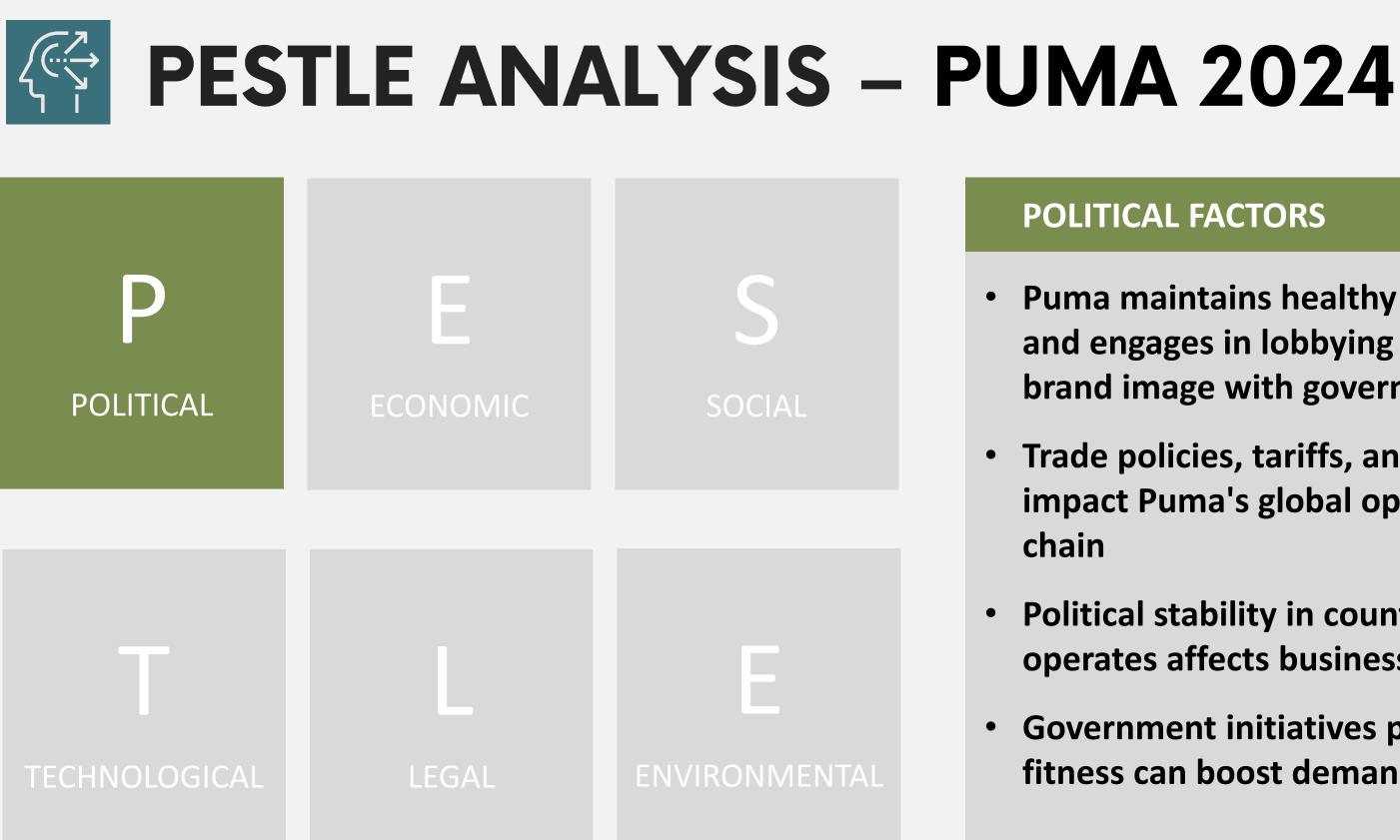


PESTLE ANALYSIS

PUMA 2024

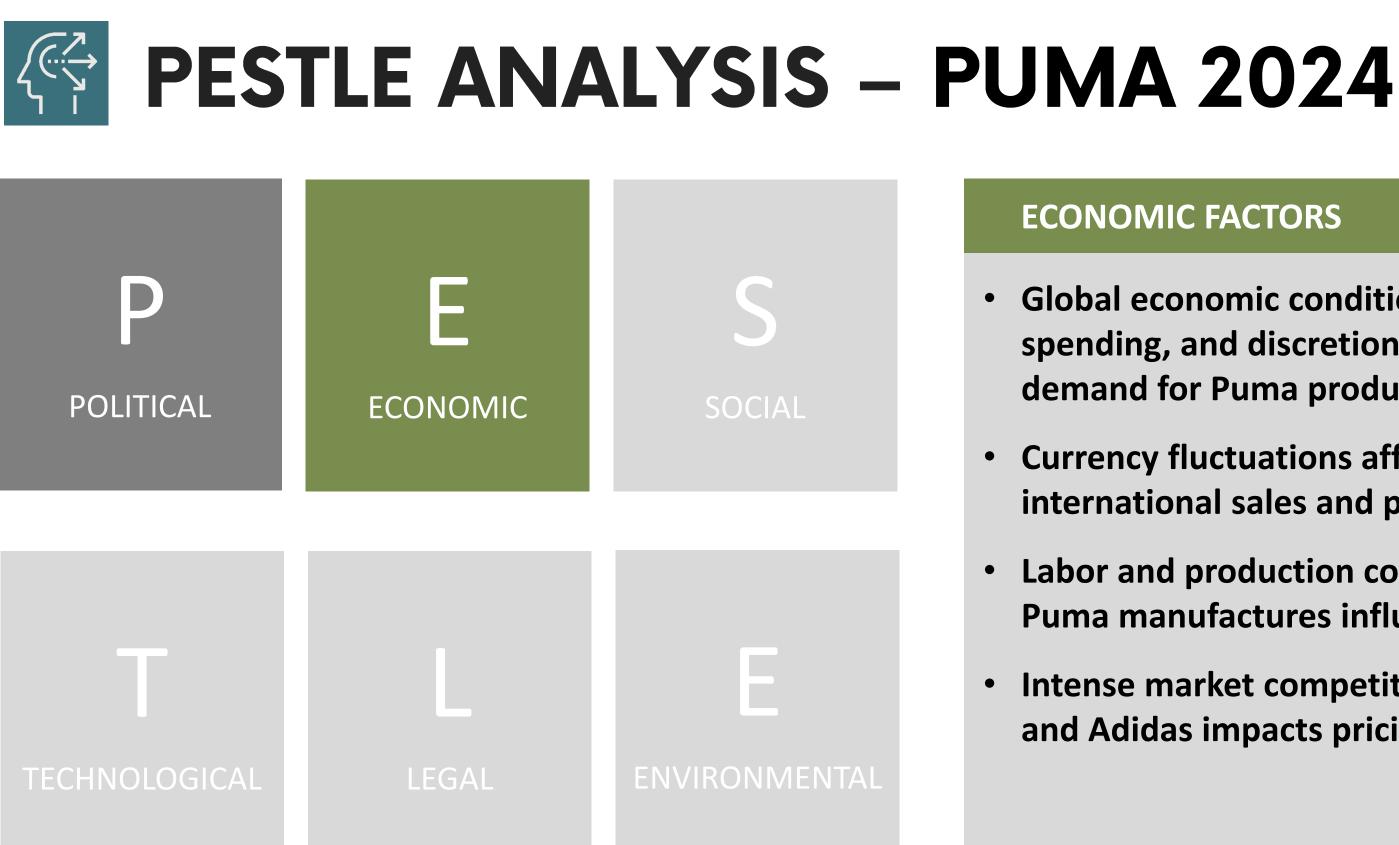
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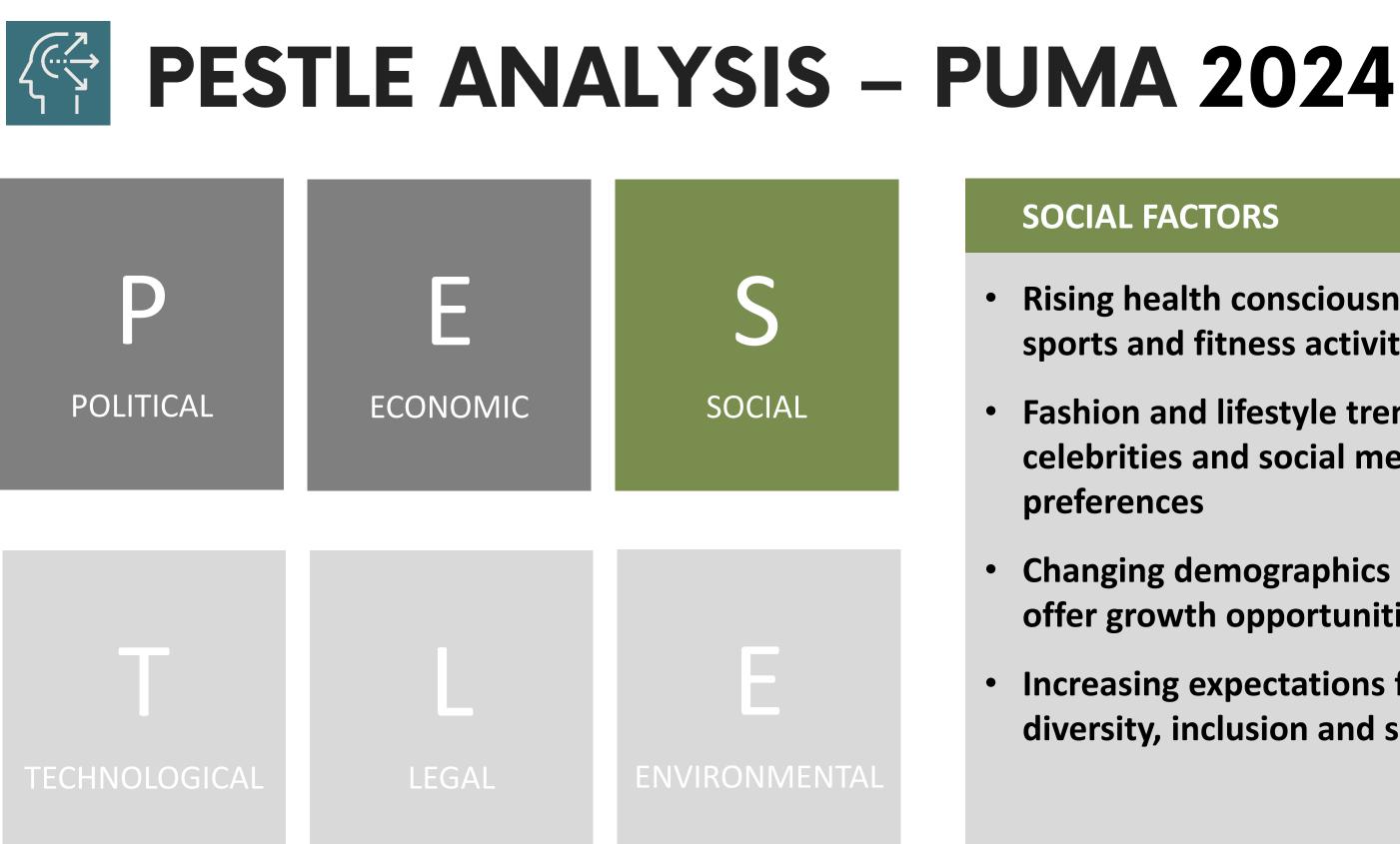
POLITICAL FACTORS

- Puma maintains healthy political relationships and engages in lobbying to create a positive brand image with governments
- Trade policies, tariffs, and regulations can impact Puma's global operations and supply
- Political stability in countries where Puma operates affects business continuity
- Government initiatives promoting sports and fitness can boost demand for Puma products



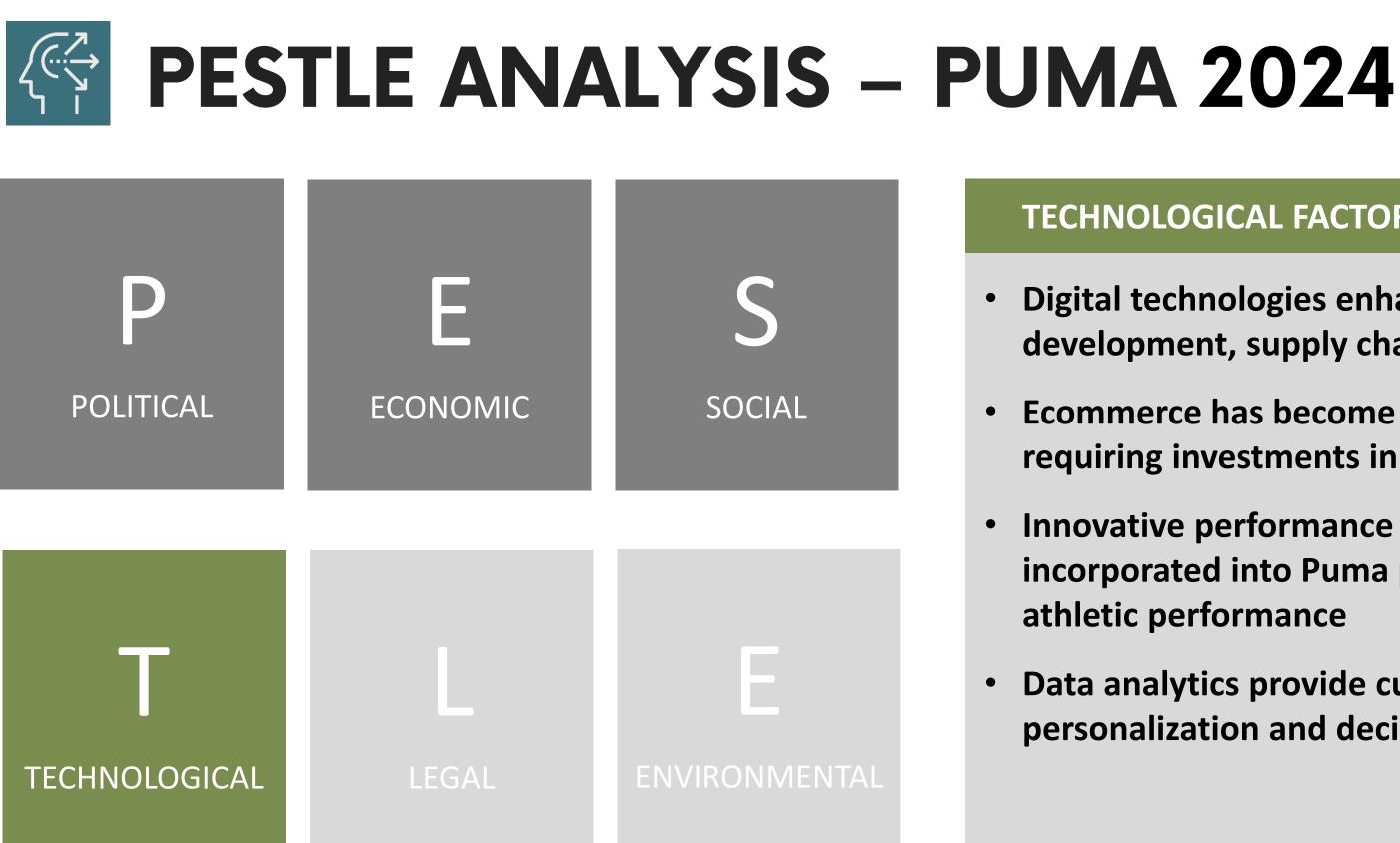
ECONOMIC FACTORS

- Global economic conditions, consumer spending, and discretionary income impact demand for Puma products
- Currency fluctuations affect Puma's international sales and profitability
 - Labor and production costs in countries where **Puma manufactures influence margins**
 - Intense market competition from rivals like Nike and Adidas impacts pricing and market share



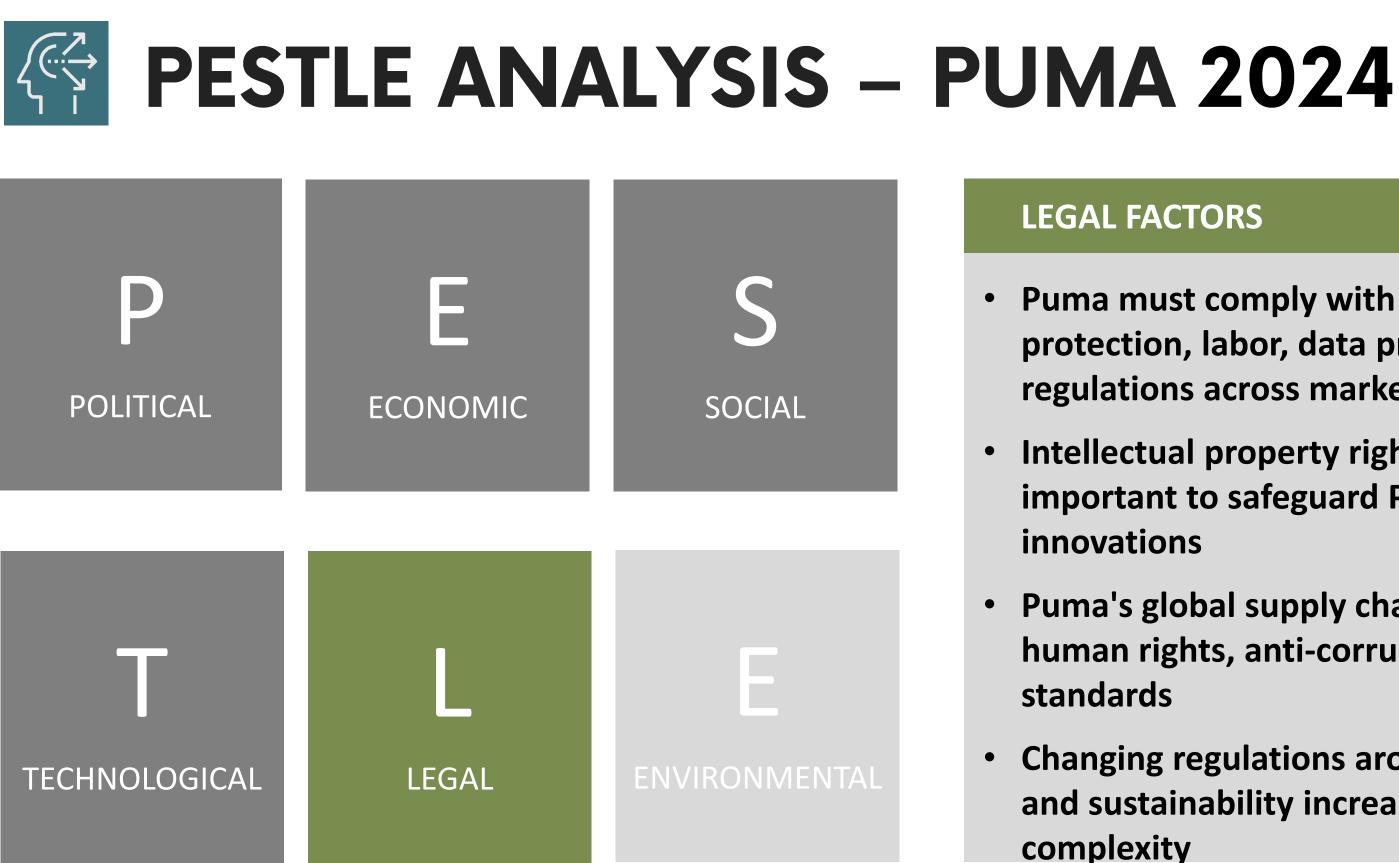
SOCIAL FACTORS

- **Rising health consciousness and participation in** sports and fitness activities drives demand
- Fashion and lifestyle trends, influenced by celebrities and social media, shape consumer
- Changing demographics in emerging markets offer growth opportunities
 - **Increasing expectations for brands to embrace** diversity, inclusion and social responsibility

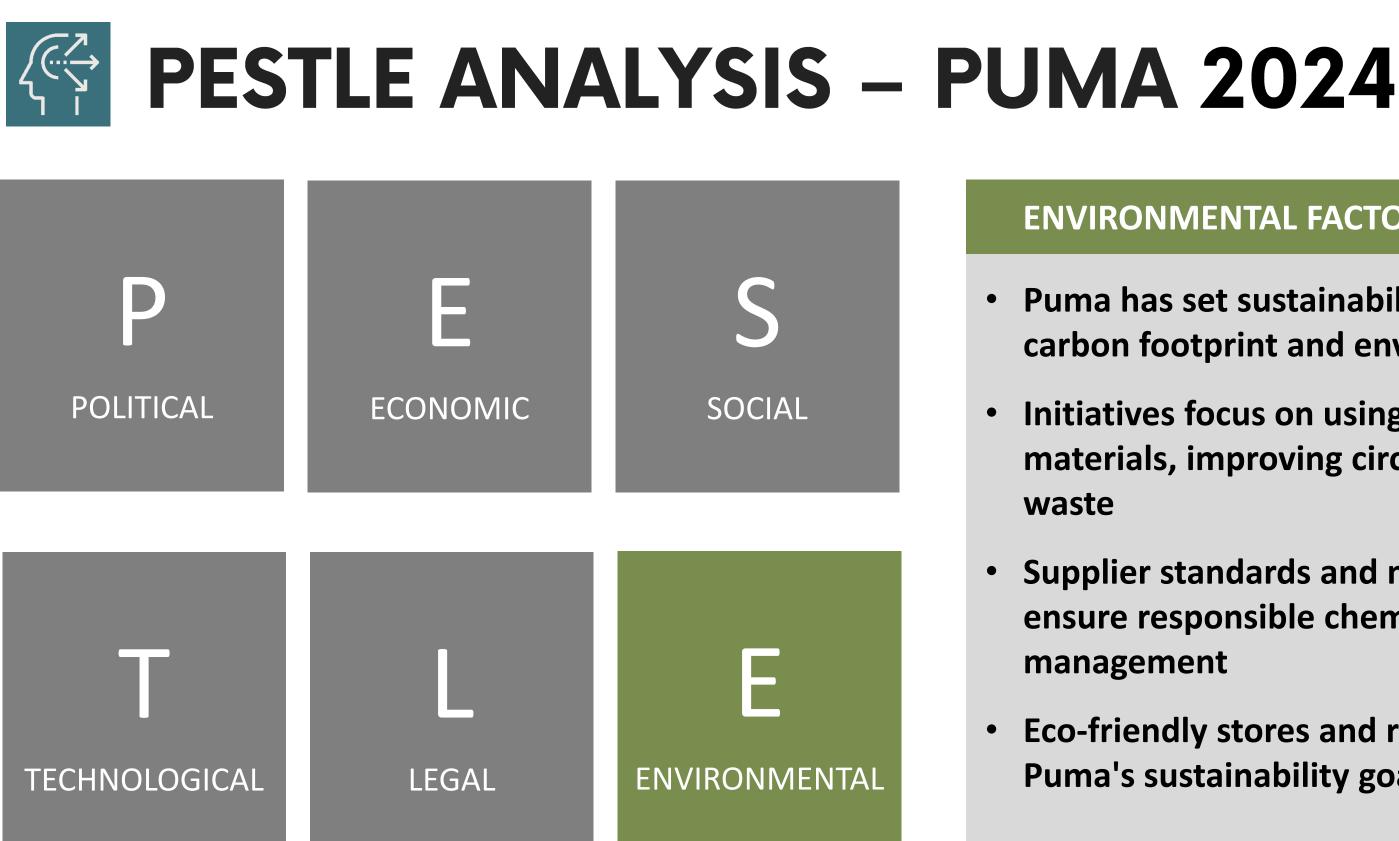


TECHNOLOGICAL FACTORS

- **Digital technologies enhance Puma's product** development, supply chain, sales and marketing
- Ecommerce has become a major growth driver, requiring investments in digital platforms
- **Innovative performance technologies** incorporated into Puma products improve athletic performance
- Data analytics provide customer insights for personalization and decision-making



- Puma must comply with varied consumer protection, labor, data privacy, and advertising regulations across markets
- Intellectual property rights and patents are important to safeguard Puma's designs and
 - Puma's global supply chain must adhere to human rights, anti-corruption and fair labor
- Changing regulations around e-commerce, data and sustainability increases compliance



ENVIRONMENTAL FACTORS

- Puma has set sustainability targets to reduce its carbon footprint and environmental impact
- Initiatives focus on using more sustainable materials, improving circularity, and reducing
- Supplier standards and monitoring aim to ensure responsible chemical and resource
 - **Eco-friendly stores and repair services support Puma's sustainability goals**